



EXCLUSIVE RIGHT TO REPRESENT LANDLORD

Features	Benefits
Single Point of Contact	One broker, one firm accountable to ownership
Fiduciary Relationship	Our team represents you and supports ownership's side of any transaction
Diligent creative marketing and canvassing	Our Firm will create a marketing and canvassing campaign designed specifically to the space available which will include advertising, signage, brochure ,email flyer, PR and outside broker party and monthly market update
Weekly telephone and written monthly reporting Market knowledge for recent transactions and tenants in the market	Consistent reporting is critical to keeping ownership informed of all activity and if ownership has connectivity to any tenants in the market
Excellent broker relationships	Our firm prides itself in our outside broker relationships which helps expand the marketing effort and provides ownership with greater coverage
Extensive tenant database	We continually update our tenant database which can be sourced by town and tenant type
Focused team assigned to the task	Our Firm will assign the team best suited to represent ownership which will always include at least one Senior broker. One of our Brokers will be on all space tours. Our Brokers will have in- depth property knowledge including building systems, redundancies, loss factors amenities and strengths and weaknesses to best answer any questions accurately and professionally
Full Attention	There are many competing vacant spaces. Brokers are commission only paid salespeople. A broker will focus their time and marketing efforts only on properties where they have "job security" and a higher probability of a paycheck. They are selective when it comes to who they work with.